

Commercial Pre-qualification criteria (PQC)

1) Financial turnover :

To assess the financial soundness of the bidder, the bidder should have average annual turnover of **Rs 1.30 Crore** during last 3 years ending on 31st March prior to previous financial year. For example, in case of enquiry issued in FY24-25, data would be required to be submitted for FY 20-21, 21-22 and 22-23.” In addition, the Net worth of the vendor should be positive.

Following documentary proof must be submitted as proof of Average Annual Turnover:

- a. Audited Profit & Loss Account and Balance Sheet must be submitted as proof of Average Annual Turnover. The financial statements must be signed by the owner and the auditor. Auditors seal, name, fire name, Membership No., FRN No., UDIN and the capacity in which he is signing (Proprietor/ Partner), must be mentioned on the Profit & Loss A/c and Balance Sheet.
- b. In case of proprietorship and partnership where Audited Profit and Loss A/c and Balance Sheet is not available, CA certificate certifying turnover for the required financial years must be submitted, which must be on his letter head mentioning his and his firm name, membership number, FRN no, UDIN, capacity in which he is signing (Proprietor / Partner), date and place of signing

BHEL may check the UDIN mentioned on the certificate and if found invalid action may be initiated against the vendor as per BHEL policies.

2) Integrity Pact (IP) – Independent external monitor (IEM):-

IP is a tool to ensure that activities and transactions between the company and its bidders/contractors are handled in a fair, transparent and corruption free manner. Following Independent External Monitors (IEMs) on the present panel have been appointed by BHEL with the approval of CVC to oversee implementation of IP in BHEL.

The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this pact would be a preliminary qualification.

Details of IEMs for this tender is furnished below:

SI	IEM	Email
1.	Shri Otem Dai, IAS (Retd.)	iem1@bhel.in
2.	Shri Bishwamitra Pandey, IRAS (Retd.)	iem2@bhel.in
3.	Shri Mukesh Mittal, IRS (Retd.)	iem3@bhel.in

Please refer section 8 of the IP for roles and responsibilities of IEMs. In case of any complaint arising out of tendering process, the matter may be referred to any of the above IEMs mentioned in the tender. All correspondence with the IEMs shall be done through e-mails only.

Note: No routine correspondence shall be addressed to the IEM (phone/ post/ email) regarding the clarifications, time extensions or any other administrative queries, etc on the tender issued. All such

clarification/ issues shall be addressed directly to the tender issuing (procurement) department. For all clarifications/ issues related to the tender, Please contact:

Name	JP Prasad	Paresh Sing Verma
Landline No	0755- 250- 5448, 2441,2535	0755 250 3498
Email	jpprasad@bhel.in vkumari@bhel.in	pareshverma@bhel.in
Deptt	FSX (Factory store division)- Block- VII	
Address	Eastern wing, Ground floor, BHEL Bhopal - 462022	